

BANDIRMA ONYEDİ EYLÜL UNIVERSITY

BANDIRMA VOCATIONAL HIGH SCHOOL

FOREIGN TRADE DEPARTMENT

General Info

Foreign Trade Program is a program that serves in normal and evening education. Graduates who successfully complete the Foreign Trade Associate Degree Program can work in the foreign trade departments of small and medium-sized companies, banks, international logistics companies and customs consultancy firms.

The program contains the courses like, Basic Law, Commercial Law, Mathematics, Commercial Mathematics, Information and Communication Technology, Turkish Language, General Accounting, Micro Economy, Macro Economy, General Business, Foreign Trade Transactions, Management Organization, Customs procedures, Banking and foreign exchange, Professional English, International Economics, Accounting for Foreign Trade Transactions, International Finance, Turkish Economy and EU etc.

Mission

To provide students with the necessary education and professional equipment in the fields of foreign trade. To educate students as who can improve themselves, are open to innovations, have problem-solving skills, and are committed to ethical values. To train qualified personnel who will increase the power of the society and meet the needs of the society.

Vision

Our vision is to be a program that brings the sector and the program together, is suitable for the requirements of the age, and trains manpower with universal qualifications and professional equipment, also is to be a qualified program that educates individuals who are innovative and respectful to national values, with the characteristics of adapting to the rapidly developing technology, producing solutions to the problems in the field, making decisions, taking responsibility and being entrepreneurs.

Aim of the Program

Foreign Trade Associate Degree Program aims to train intermediate manpower to work in foreign trade-related business lines such as import and export-based banking, transportation, and customs. In this program, which aims to provide its graduates with the knowledge and skills to establish their own business, there are courses such as foreign trade transactions, customs clearance, foreign exchange legislation.

Program Qualifications

- To be able to associate foreign trade theory and terminology with practice.
- To be able to analyze the strategies and developments applied in foreign trade.
- Having knowledge of national and international legislation subject to foreign trade
- To be able to follow and interpret the developments in the world and country agenda.

- To be able to follow the procedures, incentives, grants, and aids applied in foreign trade, national and international legislation, practices, and policy changes for new techniques and methods, and to adapt the developments to the foreign trade process.
- To have the knowledge and skills to follow, control and intervene when necessary, in order to ensure that the trade takes place smoothly and on time during the process from the exporter to the importer.
- To be able to keep all the records according to the laws in the foreign trade process.
- To know the payment methods in foreign trade, the transfer of the trade value according to the payment methods and the foreign exchange transactions that are the subject of the banking transactions to be applied during the transfer, and to be able to follow them continuously in order to fulfill them completely.
- To be able to follow and apply the developments related to the financing of foreign trade.
- To know the place, importance, and function of all documents and valuable papers used in the foreign trade process and to ensure that they are fully ready at the time and place stipulated by the laws and regulations.
- To know the place, importance, and function of all national and international institutions and organizations that take part and function in the foreign trade process, and to ensure that the necessary approvals and permits are obtained in a timely manner in line with the responsibilities imposed on these institutions by the laws and regulations in order for the foreign trade process to run smoothly.
- To carry out research, to produce promotional and marketing plans in line with these researches, taking into account the changing economic, political, social, and cultural environmental conditions for the promotion and marketing of goods or services that are subject to foreign trade.
- To have sufficient knowledge of mathematics, computer, and foreign language in the process from the beginning to the end of foreign trade, conducting the necessary research and analysis, ensuring the communication between the exporter and the importer, and fulfilling the procedures.

Vertical Transfer Conditions

Students who graduated from the Foreign Trade Associate Degree Program must take the Vertical Transfer Exam (DGS) conducted by ÖSYM in order to continue their undergraduate education from the 5th semester of formal education or open education undergraduate programs.

Students who successfully complete the Foreign Trade Program and graduate can continue their undergraduate education by making vertical transfer to the following undergraduate programs in line with the relevant legislation of YÖK;

Undergraduate programs that can be transferred vertically from this program;

Banking
 Banking and Finance
 Banking and Financing
 Labor Economics and Industrial Relations
 Economy
 Economics and Finance
 Economy
 Business
 Business Information Management
 Business Informatics

Business-Economy
Logistics Management
Capital market
International Finance
International Business
International Business
International trade
International Trade and Finance
International Trade and Business

In addition to these, graduates of the foreign trade department have the right to pass to the following Open education programs in the Open Education and/or Open/Distance Education faculties of Anadolu, Atatürk and Istanbul universities with DGS.

Labor Economics and Industrial Relations
Economy
Public Administration
Finance
International Relations
Business
Hospitality Management
International Trade and Logistics Management

Graduates' Fields of Employment

Students who complete the Foreign Trade Program are entitled to receive an "Associate Degree Diploma". Graduates can be employed in the Foreign Trade departments of public institutions and private companies in line with the competencies they have acquired. In addition, they can work in foreign trade departments of small and medium-sized companies, banks, international logistics companies, and customs consultancy firms.

Academic Staff

Assoc. Prof. Dr. Alper Ekinçi (Department Chair)

Assist Prof. Dr. Adnan Çalışkan

Assist Prof. Dr. Gülden Poyraz Şengün

Assist Prof. Dr. Kaan Çelikok